

YOU ARE INVITED TO THE FOLLOWING BREAKFAST SEMINAR:

THINKING ABOUT LIFE BEYOND YOUR BUSINESS?

Are you at a stage where selling your business makes sense? Looking to retire, change your focus or simply feel you have taken the business as far as you can?

Shorts Chartered Accountants, along with Wake Smith Solicitors are running a breakfast seminar with a view of setting out the key tips to make sure you achieve a successful sale at optimum value.

You will learn how to:

- value your business and prepare for sale
- achieve maximum value
- sell tax efficiently
- avoid pitfalls in the legal process

You will also hear from Paul Stead, former Managing Director of TSG Media Ltd who recently sold his business to Imagesound Ltd with Shorts' help. This will give attendees an invaluable opportunity to hear a business owners' perspective on their journey through a disposal process.



TransACTION⁺
CORPORATE FINANCE DONE PROPERLY

EVENT DETAILS

DATE: Tuesday 7th
November 2017

TIME: Refreshments from
8.00 for 8.30am start

CLOSE: Presentations and
Q&A to close 10.00am

LOCATION: AMP
Technology Centre,
Advanced Manufacturing
Park, Brunel Way,
Rotherham, S60 5WG

BOOK YOUR FREE PLACE
See reverse for details



Sheffield:
Cedar House | 63 Napier Street
Sheffield | S11 8HA | T: 0114 2671617

Chesterfield:
2 Ashgate Road | Chesterfield
S40 4AA | T: 01246 559955

www.shorts.uk.com

SPEAKERS WILL INCLUDE:

Paul Stead, Managing Director at TSG Media Ltd

Previously the Managing Director and shareholder of TSG Media Ltd a business employing forty staff and a twenty five year history. TSG Media was sold to Imagesound Ltd a long term competitor in February 2017. Paul is 63 years old has a masters degree in business administration (MBA), and is married with two teenage daughters.



Andy Ryder, Corporate Finance Partner at Shorts

Andy has over 15 year's Corporate Finance experience, principally gained at national firms PKF and subsequently BDO. He has advised on numerous transactions across a range of sectors and deal sizes from <£1m up to £50m. He has experience of raising debt, equity and mezzanine finance and has also undertaken a large number of due diligence assignments for funders.



Scott Burkinshaw, The Head of the Shorts Innovation Taxes Group (ITG)

A Chartered Tax Adviser, Scott focuses on providing progressive corporate and personal tax advice. By understanding the objectives of businesses and their owners, Scott is able to draw on his extensive experience to advise on the most tax efficient ways to achieve their short and long term aims. Prior to joining Shorts, Scott was RSM Tenon's head of Corporate Tax for Yorkshire, and was a member of their Research and Development tax relief and international tax teams. He also has significant experience of advising on business disposals and acquisitions.



Duncan Shepherd, Director & Head of Company Commercial at Wake Smith

Duncan has approaching 20 years' experience in corporate law. He advises businesses & business owners from start up, to trading arrangements to exit including:

- Transactions advising buyers, sellers, funders and investors
- Structures, re-organisations, restructures and joint ventures
- General advice on company law and partnership law
- Commercial trading agreements (including supply, distribution and agency)

In addition, Duncan is head of Wake Smith's Environmental Group (which is responsible for overseeing the reduction of the business' impact on the environment), a director of Sheffield YWCA (a charity providing care & assistance to, primarily, teenage parents), a director of Shepherd Investments Limited (a property investment company) and a former director of Barnsley Football Club.



As spaces are limited and these events are well attended we would respectfully request that professionals and funding providers do not book places at this event.

BOOK NOW TO SECURE YOUR FREE PLACE

Reserve your place now by visiting <http://ow.ly/OU3u30eyHlc>
calling 0114 2671617, or emailing: jodie.hague@shorts.uk.com

